

## Sample Profit and Loss Statement for Self-Employed Homeowners

*Note: This is a sample template to be used as a guide for homeowners.  
Depending on your business, you may be asked to provide additional information.*

**Name of Company:** \_\_\_\_\_

**Dates:** \_\_\_/\_\_\_/\_\_\_ through \_\_\_/\_\_\_/\_\_\_

<b>Gross margin</b>	%	
<b>Return on sales</b>	%	

Quarterly **OR** Year-to-date

**Sales Revenue**

Sales Revenue	\$	
<b>Total Sales Revenue</b>	\$	

**Cost of Sales**

Product/Service	\$	
<b>Total Cost of Sales</b>	\$	

<b>Gross Profit</b>	<b>\$</b>	
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**Operating Expenses**

**Sales and Marketing**

Advertising	\$	
<b>Total Sales and Marketing Expenses</b>	\$	

**Research and Development**

Technology licenses	\$	
<b>Total Research and Development Expenses</b>	\$	

**General and Administrative**

Officer wages and salaries	\$	
Employee wages and salaries	\$	
Supplies	\$	
Meals and entertainment	\$	
Rent	\$	
Telephone	\$	
Utilities	\$	
Depreciation	\$	
Insurance	\$	
Repairs and maintenance	\$	
<b>Total General and Administrative Expenses</b>	<b>\$</b>	

<b>Total Operating Expenses</b>	<b>\$</b>	
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<b>Income from Operations</b>	<b>\$</b>	
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<b>Other Income</b>	\$	
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**Taxes**

Income taxes	\$	
Payroll taxes	\$	
Real estate taxes	\$	
Other taxes (specify):	\$	
Other taxes (specify):	\$	
<b>Total Taxes</b>	<b>\$</b>	

<b>Net Profit</b>	<b>\$</b>	
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